



8th annual
**SUPPLIER DEVELOPMENT
 SUMMIT 2018**

www.supplier-development.co.za

15 & 16 May 2018 | Radisson Blu Sandton, Johannesburg, South Africa

Bespoke

Day 1 Seminar

Seminar theme: Supply chain localisation – the African opportunity

Times	Topic	Presenter
08h00 – 08h30	Registration	
08h30 – 08h45	Welcome & Opening	Andrew Hillman, CEO, Bespoke Group
08h45 – 09h15	Keynote Address: Supply chain localisation – the African opportunity	Dr Renee Horne, Director: International Relations, Wits Business School
09h15 – 10h15	Addressing local content challenges on large scale projects – case study	Mr Mashudu Mannde, Enterprise & Supplier Development Lead, IBM
10h15 – 10h30	Tea / Coffee	
10h30 – 11h30	Why localisation is essential for supply chain sustainability – case study	Mr Ross Boyd, Director: Enterprise & Supplier Development (Africa), General Electric
11h30 – 12h30	When does your readiness for localisation become relevant?	Mr Kganki Mtabane, CEO, Black Business Council
12h30 – 13h30	Lunch	
13h30 – 14h30	Engaging and collaborating with African entrepreneurs – reinvigorating the economy	Mr George Sebulela, CEO, SEBVest
14h30 – 15h30	Measuring the impact of supplier development in support of localisation – case study	Mrs Candy Tothill, GM: Corporate Affairs, Tsogo Sun
15h30 – 15h45	Tea / Coffee	
15h45 – 16h45	Making local procurement work for you – the value of partnerships	Mr Francois Adriaan, Head: Group Corporate Affairs, Sanlam Foundation
16h45 – 17h00	Wrap up & Close	Andrew Hillman, CEO, Bespoke Group



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Day 2 Workshop

Workshop subject: Practical approaches for unlocking supplier development and localisation economic opportunities

Times	Topic	Facilitator
08h00 – 08h30	Registration	<p>Gary Joseph CEO South African Supplier Diversity Council BSc, HDE</p>
08h30 – 09h00	Welcome, Introductions & Expectations	
09h00 – 10h00	Unpacking the Localisation Landscape – Definitions, pitfalls and partnerships	
10h00 – 10h15	Practical Exercise – Assessing your Company's ability to support localization	
10h15 – 10h45	Tea / Coffee	
10h45 – 11h00	Understanding the building blocks of an effective Localisation Programme	
11h00 – 11h40	Building a Solid Programme Foundation & Addressing the Systems to enable your Programme	
11h40 – 12h00	Supporting Local SMME's	
12h00 – 12h30	Examining the "Why" – Bedding down the Business Case (Practical exercise included)	
12h30 – 13h30	Lunch	
13h30 – 14h15	Defining local – Clarifying the "Who"	
14h15 – 15h00	Identifying and Qualifying REAL opportunities for Localisation	
15h00 – 15h30	Tea / Coffee	
15h30 – 16h00	Enabling through effective Company Policy	
16h00 – 16h30	Measuring impact through appropriate KPI's	
16h30 – 16h45	Wrap-up	