



# 9th annual SUPPLIER DEVELOPMENT SUMMIT 2019

[www.supplier-development.co.za](http://www.supplier-development.co.za)

21 & 22 May 2019 | Radisson Blu Sandton, Johannesburg, South Africa

## Bespoke

**Seminar Day 1 – Tuesday, 21 May 2019**

### Procurement as the core enabler of supplier development & localisation

Times	Topic	Presenter
08h00 – 08h30	Registration	
08h30 – 08h45	Welcome and Opening	Andrew Hillman, CEO, <b>Bespoke Group Africa</b>
08h45 – 09h15	<b>Commencement Address:</b> Lessons in Diversity	Professor Nhlanhla Maake <b>National Institute for Humanities &amp; Human Sciences</b>
09h15 – 10h10	Ethics in supplier development - right conduct, right practice	Xolani Qubeka, Chief Executive Officer, <b>Small Business Development Institute</b>
10h10 – 10h30	Tea / Coffee Break	
10h30 – 11h20	Developing the right skills for procurement practitioners to conduct supplier development	Sandile Khumalo, Supplier Development Executive, <b>Exxaro Resources</b>
11h20 – 12h10	Working towards a revised SMME strategy and enabling market access	Vukile Nkabinde, Director: Enterprise & Supplier Development, <b>Department Small Business Development</b>
12h10 – 13h00	Lunch	
13h00 – 13h55	Effective stakeholder engagement & change management - influencing the triple bottom line	KK Diaz, Chief Executive Officer, <b>A-Game Business Consulting &amp; Author</b>
13h55 – 14h40	The supplier development maturity continuum - unpacking the journey	Khanya Okumu, Enterprise & Supplier Development Manager, <b>Old Mutual South Africa</b>
14h40 – 15h25	Designing a fit for purpose business case for supplier development and localisation	Litha Kutha, Enterprise & Supplier Development Director, <b>Tiger Brands</b>
15h25 – 15h45	Tea / Coffee Break	
15h45 – 16h45	<b>Keynote Address:</b> Procurement as the core enabler of supplier development & localisation	Gary Joseph, Chief Executive Officer, <b>South African Supplier Diversity Council</b>
16h45 – 17h00	Final Words and Close	Andrew Hillman, CEO, <b>Bespoke Group Africa</b>



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**Workshop Day 2 – Wednesday, 22 May 2019**

**Building capability, capacity and support for supplier development**

Times	Topic	Facilitator
08h00 – 08h30	Registration	<p><b>Molebatsi Moagi</b>            CEO            Centre for Supplier Development</p> <p>&amp;</p> <p><b>Executive Chair</b>            Bespoke CfSD Group</p>
08h30 – 09h15	Introduction to building capability, capacity and support for supplier development	
09h15 – 10h15	Background and context of supplier development & localisation (SD&L) for the procurement function	
10h15 – 10h45	Tea / Coffee	
10h45 – 11h45	Taking a strategic approach to SD&L and ensuring compliance to your organisational framework	
11h45 – 12h30	Developing and aligning an organisational foundation to support your SD&L programme	
12h30 – 13h30	Lunch	
13h30 – 14h30	Using diagnostic tools – conducting a self-assessment & producing a gap analysis on potential vendors	
14h30 – 15h30	Understanding methodologies for building capacity and securing support for supplier development	
15h30 – 15h45	Tea / Coffee	
15h45 – 16h30	Measuring, monitoring and reporting on SD&L for continuous improvement and sustainability	